United Trust Bank

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Regulated Bridging Finance

PRODUCT GUIDE

From the everyday to the extraordinary, we offer a competitive range of regulated short term loans to individuals, trusts and partnerships.

Enquiries

Call: 020 3862 1002 Email: bridging@utbank.co.uk

www.utbank.co.uk



Regulated Bridging Lender of the Year B&C Awards 2022

Best Short-term Lender Mortgage Strategy Awards 2022

Specialist Lender of the Year Mortgage Introducer Awards 2022

Best Regulated Bridging Lender B&C Awards 2021

Best Product Innovation Fast Track Bridging SFI Awards 2021

Best Short-term Lender FR Awards 2021

Standard Loans

First and second charge regulated bridging loans secured against residential property, assisting borrowers with their everyday short-term funding requirements.

Standard (£100k+) rates from				
LTV	First Charge	Second Charge		
<50%	0.68% pm	0.90% pm		
<60%	0.73% pm	0.90% pm		
<70%	0.75% pm	0.95% pm		
<75%	0.80% pm	n/a		

Key Criteria

- Loan size of £100k to £1.5m
- Refer to large loan page for loans up to £5m
- Loan sizes of £5m+ are considered on a referral basis
- Daily interest after first month
- No ERCs
- Rolled up interest only
- Completion fee 2% on drawdown
- £695 admin fee
- Max 12 month loan term
- England, Wales & Scotland

Highlights



AVMS Up to 65% and no cost

Light Touch Range Streamlined service by a dedicated team

Dual Legal Respresentation Available for regulated loans

Ideal for

- Chain break, incl. downsizing or upsizing
- Purchase of overseas property
- Lease extensions
- Capital raising
- Internal refurbishment

Specialist Lending

We are able to consider lending against the following property types/scenarios; however, please note that these cases will be priced one LTV band higher than our standard rate for the corresponding LTV.

- Multi exits (3 or more repayment sources to clear the loan in full
- Rebridges (lending available up to 60% LTV)
- Loans under £250,000 that do not qualify for our Light Touch Range (further details below)
- Listed Property
- Non-standard construction

Light Refurbishment Loans

Light refurbishments are typically where the total cost of works is less than 20% of the current value and the works do not require planning permission. They usually involve internal works such as redecorations, new kitchens and bathrooms and internal reconfigurations. Structural changes and small extensions under permitted development rights can be considered provided the property is residential at the outset and remains residential after the works are completed.

Light Refurbishment (£100k+) rates from				
LTV	First Charge	Second Charge		
<50%	0.68% pm	0.90% pm		
<60%	0.73% pm	0.90% pm		
<70%	0.75% pm	0.95% pm		

Key Criteria

- Loan size of £100k to £1.5m
- Refer to large loan page for loans up to £5m
- Loan sizes of £5m+ are considered on a referral basis
- Daily interest after first month
- No ERCs
- Rolled up interest only
- Completion fee 2% on drawdown
- £695 admin fee
- Max 12 month loan term
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- Multi exits (3 or more repayment sources to clear the loan in full
- Rebridges (lending available up to 60% LTV)
- Loans under £250,000 that do not qualify for our Light Touch Range (further details below)
- Listed Property
- Non-standard construction

Large Loans

Regulated first and 'Large' bridging loans secured against residential property, assisting borrowers with their funding requirements.

Large Loans (£1.5m - £5m) rates from		
LTV	First Charge	
<50%	0.63% pm	
<60%	0.68% pm	
<70%	0.72% pm	

Key Criteria

- Loan sizes of £5m+ are considered on a referral basis
- Includes light refurbishment
- Daily interest after first month
- Rolled up interest only
- No ERCs
- Completion fee 2% on drawdown
- £695 admin fee
- Max 12 month loan term
- England, Wales & Scotland

Ideal for

- Chain break, incl. downsizing or upsizing
- Purchase of overseas property
- Lease extensions
- Capital raising
- Internal refurbishment

Light Touch Range

Supported by a dedicated team, this streamlined service for loans meeting qualifying criteria simplifies the process for straightforward transactions, smoothing the customer journey, making it even quicker and easier to get loans approved and paid out.

By using our self-service broker Portal you can enter all relevant information and create your own ESIS, Terms, DIP and AVM. Fast Track then utilises some of UTB's existing FinTech solutions and unique services such as Biometric ID verification, AVMs and dual legal representation, to progress your application quickly and easily.

Cases are signed off on desk from start to finish by underwriters

Qualifying criteria as follows

- Loans of £100,000 up to £250,000 net
- Up to 65% LTV
- AVM only
- Clients ages up to 85
- Up to 2 residential security properties
- Exit from sale and/or refinance of security properties
- Light refurbishment acceptable
- Individuals
- UK Nationals permanently resident in the UK



Criteria

Property		
Acceptable	Considered	
 Owner occupied residential Non-working farms Non-standard construction Grade II listed 	 Grade I listed Ex local authority Remote/rural residential Unmortgageable properties 	

Applicants

- UK citizens and expatriates
- Foreign nationals
- Trusts
- Funds
- Executors

Locations

England and Wales Scotland (mainland only)

Legal Fees

The borrower is responsible for paying all legal fees, costs and disbursements associated with the loan. For regulated loans up to £1m, Dual legal representation is available.

Valuation Fees

AVMs are free of charge and can be used for loans of up to £1.25m, up to a maximum of 65% LTV, and a maximum value of £2m value per security property.

Where a red book valuation is required, we will instruct a valuer from our panel to carry it out. We will provide the borrower with a choice of at least 2 valuation fee quotes whenever possible. The valuation fee is payable by the applicant directly to the valuer prior to the valuation being carried out.

Submission Checklist

To help speed up the application process we have put together this simple checklist of our standard submission requirements. For any other requirements needed to support the application, our underwriters will let you know following their initial assessment of the application.

For all bridging loans

- VUTB Application form fully completed and signed by all Applicant(s) / Guarantor(s). Download here: Companies Application form and Individual Application form
- ✓ Explanations for any arrears, CCJ's or insolvencies (including companies) within the past five years
- ✓ Address(es), sales particulars and price agreed for any purchase property(ies)
- ✓ Details of how wealth/source of deposit has been acquired, (e.g. property appreciation/sale, inheritance, divorce settlement, income from overseas, pension lump sum)

Where the exit includes the sale of a property

- ✓ Estate Agency particulars of sale or website links for agents or Rightmove/Zoopla etc.
- ✓ If the property(ies) have been marketed for over six months, please provide us with a marketing report outlining number of viewings/offers and any price reductions to date
- ✓ Memorandums of sale (if sold subject to contract)
- ✓ If the property is not yet on the market, please confirm rationale and when it is expected to be and what stage the applicant is at with this

Submission Checklist continued

Where the exit includes a refinance element

Please provide us with any DIP's or terms you have already obtained as part of the intended refinance, including details of any information input to obtain a DIP/AIP (e.g. applicants income, property value, monthly rental income) in order for us to verify this information.

Employed/Retired	Self-employed
 The last three months' pay slips Pension statements/evidence of any lump sum payments due Evidence of equity release calculations based on applicants current ages and market value of the property(ies). 	 The last two years: SA302 tax calculations (or equivalent) Tax Year Overview Accountants Certificate and confirmation that the accountants qualification is acceptable to the proposed lender(s) We may also request that three months Bank statements are provided

For all light referbushment bridging loans

- ✓ Fully completed Schedule of Works to include detailed costings and timings of works proposed, to download CLICK HERE
- ✓ Evidence of funds held to cover balance of purchase price and initial site works (Bank statements etc.)
- ✓ Planning information (planning reference numbers, plans, decision notices, evidence of discharged conditions etc.)

Contact Us

Our Team, always on hand to help



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United, we go further