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# United Trust Bank Product Guide Mortgages and Second Charge Loans

United Trust Bank offers an enhanced range of specialist mortgage products, designed to accommodate those underserved customers who have more complex circumstances or just do not "fit the box" of conventional high street lenders.

Combining technology with our specialist underwriters we can individually assess each application on its merits, aiming to fulfil the needs of customers wishing to purchase their home or to raise capital for a variety of purposes.

Pre-submission enquiries call 020 7031 1551 or email mortgage.enquiries@utbank.co.uk

For post-submission enquiries call 020 7031 1552 to speak to your underwriter.



PERSONAL FINANCE AWARDS 2022
REST SECOND CHARGE MORTGAGE LENDER



MONEYFACTS AWARDS 2022 BEST SECURED LOAN PROVIDER



MORTGAGE INTRODUCER AWARDS 2021 SECURED LOAN LENDER OF THE YEAR



MORTGAGE STRATEGY AWARDS 2021
BEST SECOND CHARGE LENDER



FINANCIAL REPORTER AWARDS 2021
BEST SECOND CHARGE MORTGAGE LENDER



SFI AWARDS 2021
SECURED LOAN LENDER OF THE YEAR



Enquiries: 020 7031 1551 or email: mortgage.enquiries@utbank.co.uk | utbank.co.uk | wtb\_mortgages



# Purchase & Remortgage

	Max LTV	60% LTV	70% LTV	75% LTV	80% LTV	85% LTV	Early Redemption Charges
	Net Loan 0 - Status	£25k to £1M	£25k to £1M	£25k to £1M	£25k to £1M	£25k to £250k	% by year
	BoE Lifetime Tracker*	+2.14%	+2.14%	+2.24%	+2.34%	+2.74%	2.00%, 0.75%
	2 Yr Fixed Rate ERC	7.29%	7.29%	7.39%	7.49%	7.89%	2.00%, 0.75%
0 - Status	3 Yr Fixed Rate ERC	7.32%	7.32%	7.42%	7.52%	7.99%	3.25%, 2.00%, 0.75%
	5 Yr Fixed Rate ERC	7.35%	7.35%	7.45%	7.55%	7.75%	4.00%, 3.00%, 2.25%, 1.50%, 0.50%
	5 Yr Fixed Rate No ERC	-	-	-	-	-	No ERCs
	Net Loan 1 & 2 Status	£25k to £500k	£25k to £500k	£25k to £500k	£25k to £500k	£25k to £500k	% by year
1 - Status	2 Yr Fixed Rate ERC	-	-	-	-	-	-
i - Status	3 Yr Fixed Rate ERC	-	-	-	-	-	-
	5 Yr Fixed Rate ERC	-	-	-	-	-	-
	2 Yr Fixed Rate ERC	-	-	-	-	-	-
2 - Status	3 Yr Fixed Rate ERC	-	-	-	-	-	-
	5 Yr Fixed Rate ERC	-	-	-	-	-	-
	Product Fee			£1,495 loans up to f	2500k   £1,595 loans up to	£1M	

<sup>\*</sup> Lifetime Tracker rates follow the BoE base rate at the stated margin, down to a BoE minimum of 0.50%.

PURCHASE	REMORTGAGE
ACCEPTED  Gifted Equity Purchase at undervalue  All property types  4.0 max LTI 80.01-85% LTV  4.5 max LTI 60.01-80% LTV  5.0 max LTI 0.01-60% LTV	ACCEPTED  Flats above commercials  Balcony access  Self Employed borrowers  Missed unsecured payment  4.0 max LTI 80.01-85% LTV  4.5 max LTI 60.01-80% LTV  5.0 max LTI 0.01- 60% LTV

	REVERSIONARY RATE – FIXED RATES				
	Status 0	Status 1	Status 2		
<75%	BBR +4.25%	BBR +4.75%	-		
>75%	BBR +4.75%	BBR +5.25%	-		



# Interest Only

	Max LTV	60% LTV	70% LTV	75% LTV	80% LTV	85% LTV	Early Redemption Charges
	Net Loan 0 - Status	£25k to £1M	£25k to £1M	£25k to £1M	£25k to £1M	£25k to £250k	% by year
	BoE Lifetime Tracker*	+2.14%	+2.14%	+2.24%	-	-	2.00%, 0.75%
	2 Yr Fixed Rate ERC	7.29%	7.29%	7.39%	-	-	2.00%, 0.75%
0 - Status	3 Yr Fixed Rate ERC	7.32%	7.32%	7.42%	-	-	3.25%, 2.00%, 0.75%
	5 Yr Fixed Rate ERC	7.35%	7.35%	7.45%	-	-	4.00%, 3.00%, 2.25%, 1.50%, 0.50%
	5 Yr Fixed Rate No ERC	-	-	-	-	-	No ERCs
	Net Loan 1 - Status	£25k to £500k	£25k to £500k	£25k to £500k	£25k to £500k	£25k to £500k	% by year
1 - Status	2 Yr Fixed Rate ERC	-	-	-	-	-	-
i - Status	3 Yr Fixed Rate ERC	-	-	-	-	-	-
	5 Yr Fixed Rate ERC	-	-	-	-	-	-
	Product Fee	£1,495 loans up to £500k   £1,595 loans up to £1M					

<sup>\*</sup> Lifetime Tracker rates follow the BoE base rate at the stated margin, down to a BoE minimum of 0.50%.

#### INTEREST ONLY

#### ACCEPTED

✓ Downsize available

✔ Purchase

◆ £50K minimum income

✓ 4.5x Max LTI

✓ 70% Max Downsize

✓ Single Recent HI Consolidation

	REVERSIONARY RATE – FIXED RATES					
	Status 0	Status 1	Status 2			
<75%	BBR +4.25%	BBR +4.75%	-			
Follow the BoE rate at the stated margin, down to a minimum of 0.5%						



## Mortgage Prisoner

	Max LTV	60% LTV	70% LTV	75% LTV	80% LTV	85% LTV	Early Redemption Charges
	Net Loan 0 - Status	£10K to £500k	£10K to £500k	£10K to £500k	£10K to £500k	£10K to £250k	% by year
	BoE Lifetime Tracker*	+2.14%	-	-	-	-	2.00%, 0.75%
0 - Status	2 Yr Fixed Rate ERC	7.29%	-	-	-	-	2.00%, 0.75%
0 - Status	3 Yr Fixed Rate ERC	7.32%	-	-	-	-	3.25%, 2.00%, 0.75%
	5 Yr Fixed Rate ERC	7.35%	-	-	-	-	4.00%, 3.00%, 2.25%, 1.50%, 0.50%

<sup>\*</sup> Lifetime Tracker rates follow the BoE base rate at the stated margin, down to a BoE minimum of 0.50%.

#### MORTGAGE PRISONERS

#### ACCEPTED

- ✓ £ for £ remortgage
- ✓ Interest only like for like available
- ✓ 4.5x max LTI
- ✓ No affordability stress testing
- ✓ Loans from £10K
- ✔ Product Transfer available at end of fixed period
- ✓ 12 month clean mortgage history

	REVERSIONARY RATE – FIXED RATES					
	Status 0	Status 1	Status 2			
<75%	BBR +4.25%	-	-			
Follow the BoE rate at the stated margin, down to a minimum of 0.5%						



## Unencumbered

	Max LTV	50% LTV	65% LTV	75% LTV	Early Redemption Charges
	Net Loan	£5k to £250k	£5k to £250k	£5k to £250k	% by year
	2 Yr Fixed Rate ERC	7.79%	7.79%	-	2.00%, 0.75%
0 - Status	3 Yr Fixed Rate ERC	7.82%	7.82%	-	3.25%, 2.00%, 0.75%
0 - Status	5 Yr Fixed Rate ERC	7.85%	7.85%	-	4.00%, 3.00%, 2.25%, 1.50%, 0.50%
	5 Yr Fixed Rate No ERC	-	-	-	-
	2 Yr Fixed Rate ERC	-	-	-	-
1 - Status	3 Yr Fixed Rate ERC	-	-	-	-
i - Status	5 Yr Fixed Rate ERC	-	-	-	-
	5 Yr Fixed Rate No ERC	-	-	-	-
	2 Yr Fixed Rate ERC	-	-	-	-
2 - Status	3 Yr Fixed Rate ERC	-	-	-	-
Z - Status	5 Yr Fixed Rate ERC	-	-	-	-
	5 Yr Fixed Rate No ERC	-	-	-	-
	Product Fee	£995	£995	£995	

#### UNENCUMBERE

#### ACCEPTED

- ✓ No minimum mortgage history
- ✓ AVMs to 30% LTV
- ✓ Mainland Scotland
- ✓ Debt consolidation
- ✓ Broker fee paid direct from UTB
- ✓ Missed unsecured payments

	REVERSIONARY RATE – FIXED RATES					
	Status 0	Status 1	Status 2			
<75%	BBR +4.25%	BBR +4.75%	-			
Follow the BoE rate at the stated margin, down to a minimum of 0.5%						



# Second Charge

	Max LTV	65% LTV	70% LTV	75% LTV	80% LTV	85% LTV	Early Redemption Charges
	Net Loan 0 - Status	£10k to £500k	£10k to £500k	£10k to £500k	£10k to £500k	£10k to £125k	% by year
	BoE Lifetime Tracker *	+3.64%	+4.14%	+4.39%	+5.44%	+7.19%	2.00%, 1.00%
	2 Yr Fixed Rate ERC	8.29%	8.69%	9.09%	10.39%	11.50%	1.75%, 0.75%
0 - Status	3 Yr Fixed Rate ERC	8.39%	8.79%	9.19%	10.59%	11.70%	3.00%, 2.00%, 0.75%
	5 Yr Fixed Rate ERC	6.99%	7.79%	8.19%	8.99%	12.00%	5.00%, 4.00%, 2.75%, 1.75%, 0.75%
	5 Yr Fixed Rate No ERC	8.50%	8.80%	9.20%	10.75%	12.50%	No ERCs
	BoE Lifetime Tracker *	+6.19%	+6.69%	+6.94%	-	-	2.00%, 1.00%
	2 Yr Fixed Rate ERC	9.99%	10.49%	10.73%	-	-	1.75%, 0.75%
1 - Status	3 Yr Fixed Rate ERC	10.19%	10.69%	10.93%	-	-	3.00%, 2.00%, 0.75%
	5 Yr Fixed Rate ERC	9.59%	10.19%	10.59%	-	-	5.00%, 4.00%, 2.75%, 1.75%, 0.75%
	5 Yr Fixed Rate No ERC	-	-	-	-	-	-
	BoE Lifetime Tracker *	+7.19%	+7.69%	+7.94%	-	-	2.00%, 1.00%
	2 Yr Fixed Rate ERC	10.85%	11.35%	11.59%	-	-	1.75%, 0.75%
2 - Status	3 Yr Fixed Rate ERC	11.05%	11.55%	11.79%	-	-	3.00%, 2.00%, 0.75%
	5 Yr Fixed Rate ERC	10.45%	11.05%	11.45%	-	-	5.00%, 4.00%, 2.75%, 1.75%, 0.75%
	5 Yr Fixed Rate No ERC	-	-	-	-	-	-
	Product Fee	£395 0-Status loans <£25	k, £795 0-Status £25k to £1	25k and under 75% LTV, £99	5 all other 0-Status over 75	5% LTV, BoE trackers over £	25k, all 1/2 Status, £1495 loans +£125K

<sup>\*</sup>Lifetime Tracker rates follow the BoE base rate at the stipulated margin, down to a BoE minimum of 0.50%, and have a max loan size of £125k.

#### SECOND CHARGE

#### ACCEPTED

✓ Loans to £500K

✓ Adverse accepted

✓ Non standard Properties

✓ 6 x LTI up to 80%

	REVERSIONARY RATE – FIXED RATES					
	Status 0	Status 1	Status 2			
<75%	BBR +5%	BBR +6%	BBR +6%			
>75%	BBR +6%	BBR +7%	BBR +7%			
Follow the BoE rate at the stated margin, down to a minimum of 0.5%						



# Our Team, always on hand to help.

Residential, buy to let or second charge



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Field Team for our club and network partners



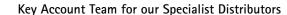
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South Region Jigar Patel – M: 07796 348 031 jpatel@utbank.co.uk

Other useful contact points

Division	Number	Email
Mortgage Enquiries Team (Pre submission)	0207 031 1551	Mortgage.enquiries@utbank.co.uk
Residential Underwriting (Post submission)	0207 031 1552	Dedicated email address provided on submission
BTL Underwriting (Post submission)	0203 862 1298	btlmortgages@utbank.co.uk

For Registration, procuration fee and sourcing queries please contact Intermediary Support - on 0207 031 1551 Email: mortgage.enquiries@utbank.co.uk



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