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# United Trust Bank Product Guide Mortgages and Second Charge Loans

United Trust Bank offers an enhanced range of specialist mortgage products, designed to accommodate those underserved customers who do not meet the high street approach of a minimum credit score or automated process. Combining technology with our specialist underwriters we can individually assess each application on its merits, aiming to fulfil the needs of customers wishing to purchase their home or to raise capital for a variety of purposes.

Pre-submission enquiries call 020 7031 1551 or email mortgage.enquiries@utbank.co.uk

For post-submission enquiries call 020 7031 1552 to speak to your underwriter.



PERSONAL FINANCE AWARDS 2022
REST SECOND CHARGE MORTGAGE LENDER



MONEYFACTS AWARDS 2022 BEST SECURED LOAN PROVIDER



MORTGAGE INTRODUCER AWARDS 2021 SECURED LOAN LENDER OF THE YEAR



MORTGAGE STRATEGY AWARDS 2021
BEST SECOND CHARGE LENDER



FINANCIAL REPORTER AWARDS 2021
BEST SECOND CHARGE MORTGAGE LENDER



SFI AWARDS 2021
SECURED LOAN LENDER OF THE YEAR







# Purchase & Remortgage

	Max LTV	60% LTV	70% LTV	75% LTV	80% LTV	85% LTV	Early Redemption Charges
	Net Loan 0 - Status	£25k to £1M	£25k to £1M	£25k to £1M	£25k to £1M	£25k to £1M	% by year
	2 Yr Fixed Rate ERC	7.19%	7.19%	7.29%	7.69%	8.19%	2.00%, 0.75%
0 - Status	3 Yr Fixed Rate ERC	7.22%	7.22%	7.32%	7.72%	8.22%	3.25%, 2.00%, 0.75%
0 - Status	5 Yr Fixed Rate ERC	7.25%	7.25%	7.35%	7.75%	8.25%	4.00%, 3.00%, 2.25%, 1.50%, 0.50%
	5 Yr Fixed Rate No ERC	8.44%	8.44%	8.54%	8.94%	9.44%	No ERCs
	Net Loan 1 & 2 Status	£25k to £500k	£25k to £500k	£25k to £500k	£25k to £500k	£25k to £500k	% by year
1 - Status	2 Yr Fixed Rate ERC	-	-	-	-	-	-
i - Status	3 Yr Fixed Rate ERC	-	-	-	-	-	-
	5 Yr Fixed Rate ERC	10.50%	-	-	-	-	4.00%, 3.00%, 2.25%, 1.50%, 0.50%
	2 Yr Fixed Rate ERC	-	-	-	-	-	-
2 - Status	3 Yr Fixed Rate ERC	-	-	-	-	-	-
	5 Yr Fixed Rate ERC	11.50%	-	-	-	-	4.00%, 3.00%, 2.25%, 1.50%, 0.50%
	Product Fee		£1,495 loans up to £500k   £1,595 loans up to £1M				

PURCHASE	REMORTGAGE
ACCEPTED  ✓ Gifted Equity  ✓ Purchase at undervalue  ✓ No maximum property value  ✓ All property types  ✓ 5x LTI to 85% 0 Status inc FTBs	ACCEPTED  ✓ 5x LTI to 85% 0 Status  ✓ Flats above commercials  ✓ Balcony access  ✓ No Max Property Value  ✓ Self Employed borrowers  ✓ Missed unsecured payment

	REVERSIONARY RATE – FIXED RATES					
	Status 0	Status 2				
<75%	BBR +4.25%	BBR +4.75%	BBR +5.00%			
>75%	BBR +4.75%	BBR +5.25%	BBR +5.50%			



# Interest Only

	Max LTV	60% LTV	70% LTV	75% LTV	80% LTV	85% LTV	Early Redemption Charges
	Net Loan 0 - Status	£25k to £1M	£25k to £1M	£25k to £1M	£25k to £1M	£25k to £1M	% by year
	2 Yr Fixed Rate ERC	7.19%	7.19%	7.29%	-	-	2.00%, 0.75%
0 - Status	3 Yr Fixed Rate ERC	7.22%	7.22%	7.32%	-	-	3.25%, 2.00%, 0.75%
0 - Status	5 Yr Fixed Rate ERC	7.25%	7.25%	7.35%	-	-	4.00%, 3.00%, 2.25%, 1.50%, 0.50%
	5 Yr Fixed Rate No ERC	8.44%	8.44%	8.54%	-	-	No ERCs
	Net Loan 1 - Status	£25k to £500k	£25k to £500k	£25k to £500k	£25k to £500k	£25k to £500k	% by year
1 - Status	2 Yr Fixed Rate ERC	-	-	-	-	-	-
i - Status	3 Yr Fixed Rate ERC	-	-	-	-	-	-
	5 Yr Fixed Rate ERC	10.50%	-	-	-	-	4.00%, 3.00%, 2.25%, 1.50%, 0.50%
	Product Fee	£1,495 loans up to £500k   £1,595 loans up to £1M					

#### INTEREST ONLY

#### ACCEPTED

- ✓ Downsize available
- **✓** Purchase
- ✓ £50K minimum income
- ✓ 4.5x Max LTI
- ✓ 70% Max Downsize
- ✓ Single Recent HI Consolidation

	REVERSIONARY RATE – FIXED RATES						
	Status 0 Status 1 Status 2						
<75%	BBR +4.25%	BBR +4.75%	BBR +5.00%				
Follow the BoE rate at the stated margin, down to a minimum of 0.5%							



# Mortgage Prisoner

	Max LTV	60% LTV	70% LTV	75% LTV	80% LTV	85% LTV	Early Redemption Charges
	Net Loan 0 - Status	£10K to £500k	% by year				
	2 Yr Fixed Rate ERC	7.19%	-	-	-	-	2.00%, 0.75%
0 - Status	3 Yr Fixed Rate ERC	7.22%	-	-	-	-	3.25%, 2.00%, 0.75%
	5 Yr Fixed Rate ERC	7.25%	-	-	-	-	4.00%, 3.00%, 2.25%, 1.50%, 0.50%

#### MORTGAGE PRISONERS

#### ACCEPTED

- ✓ £ for £ remortgage
- ✓ Interest only like for like available
- ✓ 4.5x max LTI
- ✓ No affordability stress testing
- ✓ Loans from £10K
- ✔ Product Transfer available at end of fixed period
- ✓ 12 month clean mortgage history

	REVERSIONARY RATE – FIXED RATES							
	Status 0 Status 1 Status 2							
<75%	BBR +4.25%	BBR +4.75%	BBR +5.00%					
Follow the BoE rate at the stated margin, down to a minimum of 0.5%								



## Unencumbered

	Max LTV	50% LTV	65% LTV	75% LTV	Early Redemption Charges
	Net Loan	£5k to £250k	£5k to £250k	£5k to £250k	% by year
	2 Yr Fixed Rate ERC	7.69%	7.69%	-	2.00%, 0.75%
0 - Status	3 Yr Fixed Rate ERC	7.72%	7.72%	-	3.25%, 2.00%, 0.75%
0 - Status	5 Yr Fixed Rate ERC	7.75%	7.75%	-	4.00%, 3.00%, 2.25%, 1.50%, 0.50%
	5 Yr Fixed Rate No ERC	8.94%	8.94%	-	No ERCs
	2 Yr Fixed Rate ERC	-	-	-	2.00%, 0.75%
1 - Status	3 Yr Fixed Rate ERC	-	-	-	3.25%, 2.00%, 0.75%
i - Status	5 Yr Fixed Rate ERC	11.00%	11.00%	-	4.00%, 3.00%, 2.25%, 1.50%, 0.50%
	5 Yr Fixed Rate No ERC	-	-	-	No ERCs
	2 Yr Fixed Rate ERC	-	-	-	2.0%, 0.75%
2 - Status	3 Yr Fixed Rate ERC	-	-	-	3.25%, 2.00%, 0.75%
2 - Status	5 Yr Fixed Rate ERC	12.00%	12.00%	-	4.00%, 3.00%, 2.25%, 1.50%, 0.50%
	5 Yr Fixed Rate No ERC	-	-	-	No ERCs
	Product Fee	£995	£995	£995	

#### UNENCUMBERE

#### ACCEPTED

- ✓ No minimum mortgage history
- ✓ AVMs to 30% LTV
- ✓ Mainland Scotland
- ✓ Debt consolidation
- ✓ Broker fee paid direct from UTB
- ✓ Missed unsecured payments

	REVERSIONARY RATE – FIXED RATES						
	Status 0 Status 1 Status 2						
<75%	BBR +4.25%	BBR +4.75%	BBR +5.00%				
Follow the BoE rate at the stated margin, down to a minimum of 0.5%							



# Second Charge

	Max LTV	65% LTV	70% LTV	75% LTV	80% LTV	85% LTV	Early Redemption Charges
	Net Loan 0 - Status	£10k to £500k	£10k to £500k	£10k to £500k	£10k to £500k	£10k to £500k	% by year
0 - Status	BoE Lifetime Tracker *	+3.89%	+4.39%	+4.64%	+5.14%	+6.69%	2.00%, 1.00%
	2 Yr Fixed Rate ERC	7.99%	8.49%	8.74%	9.49%	10.24%	1.75%, 0.75%
	3 Yr Fixed Rate ERC	8.09%	8.59%	8.84%	9.69%	10.44%	3.00%, 2.00%, 0.75%
	5 Yr Fixed Rate ERC	7.90%	8.40%	8.65%	9.15%	10.84%	5.00%, 4.00%, 2.75%, 1.75%, 0.75%
	5 Yr Fixed Rate No ERC	8.20%	9.09%	9.30%	9.80%	11.14%	No ERCs
	BoE Lifetime Tracker *	+5.19%	+5.69%	+5.94%	-	-	2.00%, 1.00%
	2 Yr Fixed Rate ERC	9.24%	9.74%	9.99%	-	-	1.75%, 0.75%
1 - Status	3 Yr Fixed Rate ERC	9.44%	9.94%	10.19%	-	-	3.00%, 2.00%, 0.75%
	5 Yr Fixed Rate ERC	9.79%	10.29%	10.54%	-	-	5.00%, 4.00%, 2.75%, 1.75%, 0.75%
	5 Yr Fixed Rate No ERC	10.09%	10.59%	10.84%	-	-	No ERCs
	BoE Lifetime Tracker *	+6.19%	+6.69%	+6.94%	-	-	2.00%, 1.00%
	2 Yr Fixed Rate ERC	10.10%	10.60%	10.85%	-	-	1.75%, 0.75%
2 - Status	3 Yr Fixed Rate ERC	10.30%	10.80%	11.05%	-	-	3.00%, 2.00%, 0.75%
	5 Yr Fixed Rate ERC	10.65%	11.15%	11.40%	-	-	5.00%, 4.00%, 2.75%, 1.75%, 0.75%
	5 Yr Fixed Rate No ERC	10.95%	11.45%	11.70%	-	-	No ERCs
	Product Fee		£795 0 St	atus, £995 all BoE trackers, 8	0% and all 1 and 2 status,	£1495 loans over £125K	

<sup>\*</sup> Tracker rates follow the BoE base rate at the stated margin, down to a BoE minimum of 0.50%. BoE Life Time Tracker Products max loan size £125,000

#### SECOND CHARGE

ACCEPTED

**✓** 85% LTV

✓ Loans to £500K

✓ Adverse accepted

✓ Non standard Properties

	REVERSIONARY RATE – FIXED RATES					
	Status 0	Status 1	Status 2			
<75%	BBR +5%	BBR +6%	BBR +6%			
>75%	BBR +6%	BBR +7%	BBR +7%			
Follow the BoE rate at the stated margin, down to a minimum of 0.5%						





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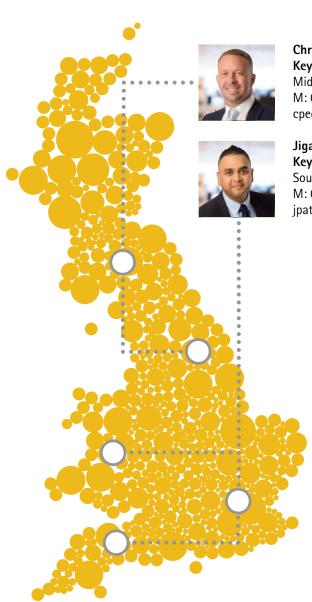
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